



**FONDI SHQIPTAR I ZHVILLIMIT**  
ALBANIAN DEVELOPMENT FUND

---

<b>Water/sewerage (Consulting)</b>	<b>Deadline:</b> <i>July, 9<sup>th</sup> 2018, 12:00 CET</i>
--	---

---

**Albania**

**Ref-N°: BMZ ID 201470137**

**Prequalification**

**Ref.:** Sector Programme  
"Rural Water Supply III -  
Accompanying Measures"  
(RWSP III AM)

**Project Duration:** 3 years

**Tenderer/EA:** Albanian Development Fund  
Rruga "Sami Frasheri", Nr 10  
Tirane – Albania

Contact Person: Mr. Benet Beci  
E-mail: [bbeci@albanianaf.org](mailto:bbeci@albanianaf.org)  
Tel: +355 4 235 597/8,  
Tel/Fax: +355 4 234 885,

Procurement Department: Mr. Artur Zaja  
E-mail: [azaja@albanianadf.org](mailto:azaja@albanianadf.org)

Tender Agent: Mr. Joerg Strasser  
Tel: +43 463 507755 50,  
Fax: +43 463 507755 55,  
E-mail: [js@strasser-strasser.at](mailto:js@strasser-strasser.at)

**Project target:**

The KfW Programme "Rural Water Supply III" aims at the provision of reliable and hygienically safe water supply - including complementing measures for wastewater disposal if required - and introducing socially acceptable tariffs covering at least O&M costs to selected rural areas of Albania.

The Programme involves an already ongoing implementation project as well as the current project "Rural Water Supply III - Accompanying Measures" (RWSP III AM). RWSP III AM contribute to the overall objective and concerns the capacity building and training of local operators of selected rural water schemes and the water companies responsible for these schemes in

order to ensure a sustainable operation and maintenance of the investment within RWSP III in organisational, technical and commercial terms.

**Requested Consultant services:**

Institutional Support, Training, Qualification and know-how transfer measures for the staff of water companies and operators of the selected rural water schemes:

- Institutional Assessment and determination of individual training/support needs for operators of local water schemes and their responsible Water Companies.
- Implementation of agreed measures, particularly tailored for the local staff of selected rural areas, focusing on
  - Technical operation and maintenance
  - Commercial Management and practical implementation of commercial functions in rural areas
  - Human resource management for small remote operators
- Support to Water Companies in financial management and tariff application for their rural water schemes
- Implementation of Awareness campaigns and trainings in Customer Relationship Management and Public Relations for operators of local water schemes.
- Know-How transfer to the Beneficiary and the Contracting Authority/PIU

The prequalification of experienced Consultants will follow the latest version of the „Guidelines for Assignment of Consultants in Financial Cooperation with Partner Countries“ (refer to homepage of KfW development bank [www.kfw-entwicklungsbank.de](http://www.kfw-entwicklungsbank.de)). It is foreseen to give the service to an independent Consultant experienced in the water-sector and the region with a minimum annual turnover of 0.5 Mio EUR.

**Further information:**

Further Information concerning the prequalification (Invitation for Expression of Interest) is available from the Tender Agent Mr. Joerg Strasser upon written request to the email account: [js@strasser-strasser.at](mailto:js@strasser-strasser.at) and copied request to the EA to the email accounts [lmiloti@albanianaf.org](mailto:lmiloti@albanianaf.org) and [azaja@albanianaf.org](mailto:azaja@albanianaf.org).

The Invitation for expression of interest will be distributed electronically.